4:00 - 6:00 PM

Roll Call:

Sandy Cabelis (President), Terri Fiori (PE), Linda Kitson (Communications Dir.), Chris Farra (Finance Dir.), Charles Sacks (Membership Dir.), Virginia Liberato (Prof. Dev. Dir.), Susan Barbieri (At-Large Dir.), Karen Topjian (Parliamentarian), Annaiz Morales (Student Rep to the Board),

Tara Pazinski (Chapter Administrator)

The President called to order at 4:04 PM.

President's Report:

- Welcome Kristen Chuber, Sr. Director of Marketing Paintzen: Short introduction to Paintzen paint and wall treatment company
- Motion made to approve the January board Minutes next meeting

Directors Reports:

Financial Report:

• Not much to report. Would like a fresh look at operating costs between last year and this year with trade show and DEA separated as opposed to this year combining the two to compare financially.

Pres-Elect:

- Trade Show Looked at new venue, Skylands Manor, Ringwood, NJ for Thursday, June 16th, 17th or 18th as a possible dates, will be looking at The Berkeley Hotel in Asbury Park for Sept. 17th for Day of Business.
- Trade Show/Honorary Chair Title Change title to, "Trade Show Director of Oversight" with description. President-Elect is responsible for setting up the vision of the trade show and communicating that to the committee to be carried out.

At-Large:

• Community Service - Chair looking for replacement, projects are on hold.

- DEA Competition begins this Saturday, the 22nd.
- NCIDQ Prep Legislative, still looking for a second teacher for the exam prep course.

Professional Development:

- Programs Will put list of events in Dropbox Diana Rattazzi (Benjamin Moore) working on joint networking event for late March. March 4th Event - Julia Molloy is a National speaker w/ specialty of Business of Luxury, which normally costs \$1200 for registration + hotel + airfare. It will be held at Canoe Brook Country Club,
- President requests Student Rep to the Board to reach out to other students to contribute creating graphics for upcoming invitations, SRB will do so and report back.

Communications:

- Mansions in May Discussed advertising reach 40,000 people through the house in one month in Morris County.
- Marketing Vacant, would like to post on Facebook to attract volunteers

Membership:

- Membership nothing to report
- Student Affairs Have a G.E.T. event at Boll & Branch, student social events at IP locations, Membership Director held a successful membership meeting Parliamentarian put a copy of the membership list in Dropbox. Emerging Professionals list alphabetized for Board to share the list. If so, delete the membership #'s, share as pdf (non-compromised data).

<u>SRB</u>

Getting ready to attend SCALE

New Business:

Parliamentarian put a copy of the membership list in Dropbox. Emerging Professionals list alphabetized for Board to share the list.

Procedures: Request Directors take the issues that are important to them that they'd like addressed, Parliamentarian is scheduling a meeting week of the 24th.

Financial Director brought up high legal costs taken out of our own dues monies by National that come to the Chapter.

Next Board Meeting:

April 14th– 4:00 PM via Zoom Video Conference.

Adjournment:

Motion to adjourn made at 6:09 pm, seconded and approved.